

RAVI MHATRE

Managing Director



Ravi is a founder of Lightspeed and focuses primarily on software infrastructure, applications and Internet investments. He has fifteen years of venture capital experience and six years of operating experience.

Before joining Lightspeed, Ravi was with Bessemer Venture Partners and invested in NetGenesis Software (NTGX), Verio (VRIO), VIA-Networks (VNWI), Webspective Software (acquired by Inktomi) and InCert Software (acquired by Geodesic).

Before entering the venture capital industry, Ravi was with Silicon Graphics, where he was a product manager and later directed the company's workstation market development efforts. Previously, he spent time in Lehman Brothers' technology investment banking group and in management consulting with Booz Allen Hamilton. Ravi began his career as a software engineer at BDIS, a Silicon Valley-based analytical instrument manufacturer.

Ravi has served on the Board of Directors for The Indus Entrepreneurs Group (TiE) in Silicon Valley, has been recognized as a Top 100 dealmaker on Forbes' Annual VC Midas List and has served as a judge for the prestigious Ernst & Young Entrepreneur of the Year Competition.

He holds a BS in electrical engineering, a BA in economics and an MBA from Stanford University.

Selected Investments:

- AppDynamics
- Bromium
- Kosmix Corporation
- LifeMindors (LFMN)
- Masergy
- Mercantila (GOOG/INSP)
- MuleSoft
- OpTier
- Peel
- Pulse(Alphonso Labs)
- SailPoint Technologies
- Skybox Security
- TheFind
- Totality (Verizon)
- TutorVista
- Virsa Systems (SAP)
- Waveset (ORCL)

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.