

PETER NIEH

Managing Director



Peter is a founder of Lightspeed, covering the areas of cleantech, software and the Internet. He has fourteen years of venture capital experience and seven years of operating experience.

Prior to Lightspeed, Peter worked in business development and product marketing at General Magic, a startup that before the emergence of the Web pioneered the development of e-commerce and electronic media services by partnering with the world's largest telecommunications service providers and consumer electronics companies. He also managed Acer's portable PC business in North America, where he launched the company's first laptop PCs.

Before Acer, Peter was a strategy consultant at Bain & Company where he worked predominately with high-technology clients on product, sales and distribution strategies. While an undergraduate at Stanford, he worked at Apple Computer, where he helped to develop the power management system for Apple's first portable computer.

Peter holds a BS in Electrical Engineering, an AB in Economics and an MBA from Stanford University.

Selected Investments:

- 99Bill
- BloomReach
- Blue Nile (NILE)
- Coaltek
- DoubleClick (GOOG)
- Informatica (INFA)
- Kiva (Netscape/AOL)
- LS9
- Mobius Power
- MyBuys
- Openwave (OPWV)
- PSS Systems
- Stion
- TimesTen (ORCL)

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.