

JAKE SEID

Managing Director



Jake has over ten years of venture capital experience and has helped complete investments at Lightspeed across mobile, Internet, systems, software and components sector. Jake also co-leads Lightspeed's India initiative.

Prior to Lightspeed, Jake was a product line manager for Cisco Systems. He was responsible for launching and managing the industry's first DOCSIS-based cable modems and routers, which won "Best of Show" and "Best Networking Hardware" at Comdex '99. Jake was with Cisco's cable business unit, as it grew from a \$1M to \$1B annual revenue business.

Jake serves on the Board of the MIT-Stanford Venture Lab and the Advisory Board of Nexus India Capital, an India-focused venture capital firm. He holds a BS in Electrical Engineering and a MEng in Electrical Engineering and Computer Science from MIT.

Selected Investments:

- 4Interactive / Ask Laila
- Icebreaker / Crush or Flush (DeNA)
- Skyfire
- Teknovus (Broadcom)

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.