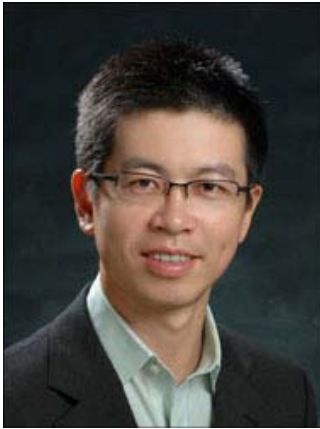


DAVID GU

Sr. Associate



David joined Lightspeed in 2009 and focuses primarily on investments in China across multiple sectors including cleantech, Internet, software, consumer services and manufacturing.

Previously, David worked as Project Leader at The Boston Consulting Group in Shanghai, focusing on various industries including consumer goods, industrial goods, energy and automotive. He helped multiple clients to develop China growth / turnaround strategies, identify new business opportunities / M&A targets, and conduct commercial due diligence. Prior to BCG, David worked as Senior / Principal Consultant in IBM / PwC, focusing mainly on SAP software implementations.

David holds a MBA degree from MIT Sloan School of Management, and a BS degree in Electrical Engineering from Shanghai Jiao Tong University.

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.