

# BARRY EGGERS

Managing Director



Barry is a founder of Lightspeed and focuses primarily on investments in the areas of enterprise infrastructure, communications and networking, digital media, and internet. He has fifteen years of venture capital experience and ten years of operating experience.

Prior to joining Lightspeed, Barry held executive roles in business development and general management at Cisco Systems from 1991-1997. While at Cisco, Barry established several of the company's largest distribution channels with OEMs, Service Providers, and VARs. He also developed Cisco's initial M&A process and directed the first wave of acquisitions and integrations for the company.

Barry has been named multiple times to the Forbes Midas List of top venture capital investors. Barry is a member of the UCLA Economics Board of Visitors.

Barry holds a BA in Economics and Business from UCLA and an MBA from Stanford University.

## Selected Investments:

- Arbor Networks (DHR)
- Broadview Networks
- Calista Technologies (MSFT)
- Growth Networks (CSCO)
- Maker Communications (MAKR)
- MapR
- Memoir Systems
- MetaSolv Software (MSLV)
- NimbleStorage
- Pivot3
- Pliant Technology (SNDK)
- Sirocco Systems (SCMR)
- Telogy Networks (TI)
- Traverse (AV)
- WeFi
- Youwho

*Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.*